



## Australian Business and Investment Opportunities 澳大利亚商业和投资机会

In Hong Kong and Shenzhen for International Finance Week, 14<sup>th</sup> to 18<sup>th</sup> January 2019, the Australian delegation represents financial services, managed investments, venture capital, property, agriculture, education and wealth succession.

2019年1月14日至18日国际金融周期间，澳大利亚代表团在香港和深圳展示了其在金融服务、管理投资、风险资本、房地产、农业、教育和财富继承领域的投资机会点。

Following is a selection of deals presented in the Asian Financial Forum (AFF) Deal Flow and conferences and events throughout the week. This includes the Hong Kong Venture Capital Association and the Asian Family Office forums as well as exclusive business events, private meetings and a showcase in Shenzhen with China Everbrite.

以下是亚洲金融论坛（AFF）交易流程中展示的一系列交易以及整个金融周内举办的会议和活动，具体包括香港风险投资协会和亚洲家族办公室论坛、以及与中国光大一同在深圳举办的独家商业活动、私人会议和展示活动。

Sectors include education, tourism, Food & Agriculture including viticulture, healthcare and cosmetics, plant protein and beef and water technology. Financial and Digital technology covers blockchain, crypto currency and internet of things, plus a range of venture capital opportunities including Significant Investor Visa. Opportunities in property range from residential and commercial real estate to the growing demand for retirement villages encompassing lifestyle developments.

所涉行业覆盖教育、旅游、食品和农业（包括葡萄栽培、卫生保健和化妆品、植物蛋白以及牛肉培育技术和水处理技术）。金融和数字技术领域的投资机会点涵盖区块链、加密货币和物联网，以及一系列包括重要投资者签证在内的风险投资机会。房地产领域的投资机会点涉及住宅和商业不动产以及日益增长的对退休村及其生活方式开发的需求等。

### Education 教育

**Capital Required (USD):** 800,000

所需资本（美元）：800,000

**Summary:** Soft skill training hub Asia. Provide services to corporates and universities for leadership and business growth.

**概述:** 亚洲软技能培训中心。旨在为公司和大学提供服务，推动领导力开发和业务增长。

**Capital Required (USD):** 2,200,000

所需资本（美元）：2,200,000

**Summary:** Investment for marketing new platform globally to tap into the demand for English language skills.

**概述:** 投资全球范围内的新营销平台，以满足对英语语言技能的需求。

### Tourism 旅游

**Capital Required (USD):** 1,000,000

所需资本（美元）：1,000,000

**Summary:** Unique Tourism & Corporate Hospitality floating venue in Perth's CBD.

**概述:** 珀斯中央商务区的独特旅游和企业服务流动场所。

**Capital Required (USD):** 15,000,000

所需资本（美元）：15,000,000

**Summary:** Creation of unique indoor theme park in Melbourne based on the iconic monopoly board game.

**概述:** 以标志性的大富翁桌游为基础，在墨尔本建造一个独特的室内主题公园。

## Digital Technology

### 数字技术

**Capital Required (USD):** 1,000,000

所需资本（美元）：1,000,000

**Summary:** Blockchain based wine project which includes an international investment marketplace, plus a wine brand and feature film with a focus on China.

**概述:** 以区块链为基础的葡萄酒项目，包括开发国际投资市场，创建一个以中国为重点的葡萄酒品牌，并拍摄一部相关故事片。

A major international project centred wine, feature films and an investment marketplace financed by its own digital currency.

一个主要国际项目，以葡萄酒、故事片和投资市场为中心，由其自有的数字货币提供资金支持。

**Capital Required (USD):** 1,000,000

所需资本（美元）：1,000,000

**Summary:** Developing a major international company re-inventing feature film financing and two cross-cultural feature films utilizing its own digital tokens.

**概述:** 成立一家大型国际公司，利用其自有的数字货币进行故事片融资并创作两部跨文化故事片。

**Capital Required (USD):** 2,000,000 (min \$100k)

所需资本（美元）：2,000,000（最低 10 万美元）

**Summary:** Exclusive USA military technology monetizes drone imagery - blockchain secured platform with multiple uses and has government, DJI and AliBaba Cloud support.

**概述:** 独家美国军事技术将无人机图像区块链安全平台货币化，具有多种用途，并得到政府、大疆和阿里云的支持。。

**Capital Required (USD):** 2,000,000

所需资本（美元）：2,000,000

**Summary:** Using AI to compare grocery prices of major supermarkets and deliver groceries.

**概述:** 利用人工智能来比较主要超市的食品价格并配送食品。

**Capital Required (USD):** 2,000,000 (min \$100k)

所需资本（美元）：2,000,000（最低 10 万美元）

**Summary:** Leading software development company seeking strategic investor in to outsource and penetrate into Asia.

**概述:** 领先的软件开发公司寻求战略投资者，以进行外包并打入亚洲市场。

**Capital Required (USD):**

所需资本（美元）：

**Summary:** WALK SAFE LOOK SAFE is a LED Pedestrian Warning System.

**概述:** WALK SAFE LOOK SAFE 是一个 LED 行人警告系统。

## Financial Technology

### 金融技术

**Capital Required (USD):** 10,000,000

所需资本（美元）：10,000,000

**Summary:** Technology Venture Capital complying investment for Significant Investor Visa (SIV) and Premium Investor Visa (PIV).

**概述:** 符合重要投资者签证（SIV）和高级投资者签证（PIV）投资要求的技术风险投资。

**Capital Required (USD):** 10,000,000

所需资本（美元）：10,000,000

**Summary:** Fully licensed cryptocurrency exchange platform with two exchanges operating in Singapore and Australia.

**概述:** 经充分授权的加密货币交易平台，在新加坡和澳大利亚有两家交易所。

## Food & Agriculture

### 食品与农业

**Capital Required (USD):** 1,300,000

所需资本（美元）：1,300,000

**Summary:**

**概述:**

WAH has developed a plan to launch the Winery Lane brand in the Chinese market.

WAH 已制定出在中国市场推出 Winery Lane 品牌的计划。

**Capital Required (USD):** 2,000,000

所需资本（美元）：2,000,000

**Summary:** On-demand grocery real time price comparison and delivery platform for the consumer market in Australia.

**概述:** 建立一个面向澳大利亚消费者市场的按需杂货实时价格比较和交付平台。

**Capital Required (USD): 7,000,000**

所需资本（美元）：7,000,000

**Summary:** A boutique, high quality wine producer from north-western Victoria is looking for new Asian customers and a new shareholder to take a majority stake (ie. up to 75%) in the Company.

**概述：**一家来自维多利亚西北部的精品、优质葡萄酒生产商正寻找新的亚洲客户和新股东，以转让该公司的多数股权（最高达 75 %）。

**Capital Required (USD): 10,500,000**

所需资本（美元）：10,500,000

**Summary:** This Company plays directly into the nutritious food, healthcare and cosmetic sectors and, as Australia's largest fully-integrated "camel farming to consumer products" business, they are now looking to grow beyond their domestic business and into burgeoning Asian markets.

**概述：**该公司的业务涉足营养食品、卫生保健和化妆品行业，同时也是澳大利亚最大、完全一体化且提供“骆驼养殖到肉制品”一条龙服务的企业，目前正计划走出国门，进入蓬勃发展的亚洲市场。

**Capital Required (USD): 12,000,000**

所需资本（美元）：12,000,000

**Summary:** Acquisition and transformation of Victorian dairy operation for high quality milk.

**概述：**维多利亚州乳制品业务的收购和优质牛奶生产转型。

**Capital Required (USD): 12,500,000**

所需资本（美元）：12,500,000

**Summary:** Farm in QLD for intensive agriculture and cattle.

**概述：**位于昆士兰州的农场，发展集约化农业和牲畜养殖。

**Capital Required (USD): 15,000,000**

所需资本（美元）：15,000,000

**Summary:** Investment opportunity in global plant protein growth story by securing a stake in extraction and processing company with proprietary extraction technology.

**概述：**通过入股拥有专业提取技术和加工工艺的公司，对呈现增长趋势的全球植物蛋白行业进行投资。

**Capital Required (USD): 20,000,000**

所需资本（美元）：20,000,000

**Summary:** This world-class 5,600 acre sugar cane farm operation in Far North Queensland is looking to attract AUD 25-30 million in equity investment to assist with acquiring an additional 6,750 acres of sugar cane farms in the Burdekin Valley Irrigation Region.

**概述：**这家位于昆士兰州远北的世界级 5600 英亩甘蔗农场企业正计划吸引 2500 至 3000 万澳元的股权投资，以帮助收购位于伯德金谷灌溉区的其他 6750 英亩的甘蔗农场。

**Capital Required (USD): 35,000,000**

所需资本（美元）：35,000,000

**Summary:** This greenfield beef processing business is looking to raise AUD 50 million in debt and equity capital as part of an integrated ultra-premium "black angus" business based on King Island off the north-west coast of Tasmania.

**概述：**该绿地牛肉加工企业正计划筹集 5000 万澳元的债务和股本资本，以发展位于塔斯马尼亚西北海岸外金岛的综合超高端“黑安格斯牛肉”业务。

**Capital Required (USD): 63,000,000**

所需资本（美元）：63,000,000

**Summary:** This privately-owned company has significant private equity, investment banking, management consulting and agribusiness experience.

**概述：**这家私营公司拥有丰富的私人股本、投资银行业务、管理咨询和农业综合企业经验。

## Infrastructure and Real Estate Services 基础设施和不动产服务

**Capital Required (USD): 5,000,000**

所需资本（美元）：5,000,000

**Summary:** Development of a 155-lot lifestyle retirement village on a well-located property in the luxury retirement city of Western Australia.

**概述：**在西澳大利亚养老城一处地理位置优越的第 155 号地块上开发一个养老村。

**Capital Required (USD): 25,000,000**

所需资本（美元）：25,000,000

**Summary:** Development of a hotel, commercial, services and tourism on Queensland's Gold Coast.

**概述：**开发昆士兰黄金海岸的酒店、商业、服务和旅游业。

**Capital Required (USD): 35,000,000**

所需资本（美元）：35,000,000

**Summary:** high yielding Australian lending fund supplying bridging finance secured by property.

**概述：**高收益澳大利亚贷款基金，提供由财产担保的过渡性贷款。

## Environment & Energy 环境与能源

**Capital Required (USD):** 20,000,000 (minimum \$5M)

所需资本（美元）：20,000,000（最低 500 万美元）

**Summary:** High grade near production gold miner in Western Australia with existing infrastructure.

**概述：** 位于西澳大利亚、拥有现成基础设施的高品位近产金矿。

**Capital Required (USD):** 5,000,000 (minimum \$1M)

所需资本（美元）：5,000,000（最低 100 万美元）

**Summary:** Listed Company in decentralized water systems expanding to Europe and seeking strategic partners into China.

**概述：** 向欧洲扩张并寻求战略合作伙伴以进入中国市场的分散供水系统上市公司。

**Capital Required (USD):** 10,000,000

所需资本（美元）：10,000,000

**Summary:** Waste to energy conversion plant has Chinese government support to build green waste to energy power plants in rural villages.

**概述：** 垃圾发电厂获得了中国政府的支持，以帮助在中国农村建设绿色垃圾发电厂。

**Capital Required (USD):** 22,500,000

所需资本（美元）：22,500,000

**Summary:** Virtual Power Plant partnering with Australian electricity retailer, linking solar plant.

**概述：** 虚拟电厂与澳大利亚电力零售商合作，与太阳能发电厂联网。

## Venture Capital 风险资本

**Capital Required (USD):** 10,000,000 (min \$500k)

所需资本（美元）：10,000,000（最低 50 万美元）

**Summary:** Seeking limited partners from Asia for next Significant Investor Visa complying high tech venture capital fund.

**概述：** 为下一个符合高科技风险投资基金要求的重要投资者寻找亚洲有限合伙人。

## Contact Us 联系我们

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*请注意，本概述仅供参考，并不构成金融建议。潜在投资者应自行开展尽职调查，并向持有适当执照的专业人士寻求建议。*